

ERIKA PHELAN, *Exclusive Buyer Agent*, CIPS, GRI, ALHS, TRC, CNE

Erika has a deep commitment with the experience and expertise needed to make sure that the buyers can rely on her to guide them to make the smartest home buying decision.

Erika grew up in real estate as the daughter of parents who practiced *Exclusive Buyers Agency a specialty niche limited to the highest standard of Buyer Representation*. Erika worked her way through college as their assistant and became involved in all facets of the Home Buying process and grew to understand the nuances of Real Estate inside and out.

Upon graduating college with several degrees, Erika went into the corporate world and moved up the company ladder quickly as she became CNA's youngest manager. But it was too late...she was already bitten by the Real Estate bug.

Today Erika has been a licensed premier *Exclusive Buyers Agent* for 10 years dedicated solely to finding the best buys for home buyers. She brings an unparalleled 20 year knowledge of the Central Florida Real Estate Market...she knows what builder is building where and which area contains the most home for the money. Erika's continual advanced real estate education gives her an edge much needed by any home buyer. She has taken many advanced classes on *Short Sales, Foreclosures, Buyer Agency, Contract Law, Mortgages, Appraisals, Title Insurance, Agency, Real Estate Ethics* and her expert opinion on the Orlando Real Estate Market has been published in Bloomberg News.

Erika understands property analysis, negotiations, contracts, and never leaves a stone unturned in her quest to serve her clients with the highest fiduciary duties of total loyalty, strict confidentiality and full disclosure.

Erika Phelan holds several Advanced Education Designations and Memberships

- CNE:** Certified Negotiation Expert
- GRI:** Graduate Realtor Institute
- CIPS:** Certified International Property Specialist
- ALHS:** Accredited Luxury Home Specialist
- TRC:** Transnational Referral Certified
- Orlando Regional Realtor Association
- Florida Association of Realtors
- Florida Association of Exclusive Buyers Agents
- National Association of Realtors
- National Association of Exclusive Buyers Agents
- Mid Florida Regional MLS

Up Close and Personal: *Erika loves to travel abroad and her favorite pastime is trying new restaurants to savor their menus. If in doubt, just ask Erika.*